



UNIVERSITY OF THE PUNJAB

Roll No.

Fifth Semester 2017
Examination: B.S. 4 Years Programme

PAPER: Social Psychology
Course Code: SOC-302

TIME ALLOWED: 30 mins.
MAX. MARKS: 10

Attempt this Paper on this Question Sheet only.

OBJECTIVE TYPE

Part-I: Multiple Choice Question

(10 marks)

1. Person's answer to the question "Who am I?" is
 - a) Possible selves.
 - b) Self-concept.
 - c) Self-esteem.
2. The concept of Ego was theorized by
 - a) Sigmund Freud
 - b) B.F Skinner
 - c) C.H. Cooley
3. Self-esteem is
 - a) The total of our possible selves.
 - b) The total sum of our thoughts about ourselves.
 - c) A person's overall evaluation of oneself.
4. Protecting one's self-image with behaviors that create a handy excuse for later failure is
 - a) Self-monitoring.
 - b) Self-handicapping.
 - c) Learned helplessness.
5. The term "possible selves" includes.....
 - a) The self we dream of becoming.
 - b) The self we fear we might become.
 - c) All of above.
6. Social psychology is.....
 - a) The scientific investigations of thinking process, sources of influence on thinking patterns and dynamics of social relations.
 - b) The scientific study that how people act.
 - c) The scientific study how people love and hate.
7. The pioneer of Behaviorism in Psychology was
 - a) B.F Skinner
 - b) Sigmund Freud
 - c) G.H Mead
8. Major traits of introvert personality are
 - a) Sociable
 - b) Outgoing
 - c) None of above
9. Two or more people who interact and influence one another are called
 - a) Crowd
 - b) A group
 - c) A socio-economic class
10. A is based on consistent patterns of behaviors.
 - a) Cognitions
 - b) Personality
 - c) organization



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TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.
SUBJECTIVE TYPE

Part- II: Questions with short answers. (Each question carries 10 marks)

Q 1 (a). Write any two indicators of self-efficacy. (5 marks)

(b). Define interdependent self and collectivistic culture. (5 Marks)

Q 2: Write a detail note in the role of psycho-socially stressful situations in creating tension and frustration. (10)

Part-iii: Questions with Brief Answers (Each question carries 15 marks)

Q.1: briefly define leadership and its major types and discuss in detail about the contribution of leadership in group effectiveness.

Q.2: Write note any two of the following:

1. G.H.Mead
2. Man as psycho-bio-social unit
3. C.H. Cooley



Attempt this Paper on this Question Sheet only.

OBJECTIVE TYPE

Note: Attempt All Questions

Part-I Multiple Choice Questions (10 Marks)

1. Social psychology is _____
 - The scientific study of how people think about, influences, and relate to one another.
 - The scientific study that how people act.
 - The scientific study how people love and hate.
2. A _____ is based on consistent patterns of behaviors.
 - Self
 - Personality
 - Organization
3. The concept of Ego was theorized by _____
 - Freud
 - B. F. Skinner
 - C. H. Cooley
4. Two or more people who interact and influence one another are called.....
 - Crowd
 - A group
 - A socio-economic class
5. The pioneer of **Behaviorism** in Psychology was.....
 - B. F Skinner
 - Sigmund Freud
 - G.H. Mead
6. Major traits of introvert personality are
 - Sociable
 - Outgoing
 - None of above
7. Freud gave approach to understand human behavior .
 - Psycho-analysis
 - Behaviorism
 - Reinforcement
8. Learned, stable and relatively enduring evaluation of any social phenomena is called.....
 - Perceptions
 - Attitudes
 - Behaviors
9. **Looking glass self-theory** of personality development was given by
 - Sigmund Freud
 - B.F. Skinner
 - C.H. Cooley
10. Social psychologists preferably use..... to explain dynamics of interpersonal behaviors
 - Individual level of analysis
 - Interpersonal level of analysis
 - Societal level of analysis



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TIME ALLOWED: 2 hrs. & 30 mins.
MAX. MARKS: 50

Attempt this Paper on Separate Answer Sheet provided.
SUBJECTIVE TYPE

Part-II: questions with short answers.

- Q. 1.** Define social psychology and explain its scope in the society. (5marks)
Q. 2. Write a note on following topics (15 marks)
1. Sigmund Freud
 2. Types of leadership
 3. method of research in social psychology (any one)

Part-III: Questions with Brief Answers (each question carries 15 marks)

- Q. 1.** Identify one of the social problems of the Pakistani society that can be handled by managing people's attitudes and behaviors.
Q. 2. What do you understand by group life. Discuss in detail dimensions of group effectiveness.



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Fifth Semester – 2019

Examination: B.S. 4 Years Program

Roll No. in Fig.

Roll No. in Words.

PAPER: Social Psychology
Course Code: SOC-302 Part-I (Compulsory)

MAX. TIME: 15 Min.

MAX. MARKS: 10

.....
Signature of Supdt.:

Attempt this Paper on this Question Sheet only.

Please encircle the correct option. Division of marks is given in front of each question.

This Paper will be collected back after expiry of time limit mentioned above.

Q.1. Encircle the right answer, cutting and overwriting is not allowed. (1x10=10)

1. Which of the following social psychology perspectives involves learning behaviors based on the way that a person thinks about the behavior of others?
 - a) Evolutionary
 - b) social cognition
 - c) social learning
 - d) sociocultural
2. When a person goes along with the group because he or she believes the group is right, or knows better than they, they are exhibiting what type of conformity?
 - a) informative
 - b) normative
 - c) experiential
 - d) knowledge-based
3. The application of psychological theories, methods and techniques to solve practical human problems describes an area of psychology known as:
 - a) Social psychology
 - b) Para-psychology
 - c) Applied psychology
 - d) Humanistic psychology
4. In ancient times, who supposedly inhibited the body and soul of a “crazy” person?
 - a) God
 - b) A saint
 - c) The devil
 - d) None of these
5. The group in an experiment which receives no treatment is called:
 - a) Control group
 - b) Experimental group
 - c) No group
 - d) None of the above

P.T.O.



UNIVERSITY OF THE PUNJAB

Fifth Semester – 2019

Examination: B.S. 4 Years Program

Roll No.

PAPER: Social Psychology

Course Code: SOC-302 Part – II

MAX. TIME: 2 Hrs. 45 Min.

MAX. MARKS: 50

ATTEMPT THIS (SUBJECTIVE) ON THE SEPARATE ANSWER SHEET PROVIDED

- Q2. Explain the following with the example (4x5=20)
- Scope of Social Psychology
 - Socio-cultural dynamics of human behavior
 - Cultural values and interpersonal adjustment
 - Role and status psycho-social factors underlying roles.
- Q3. Explain the theory of Sigmund Freud. (10)
- Q4. What are the methods and frame work of social psychology? Explain with example. (10)
- Q5. What are the theories of personality development and how it is linked with human behavior and personality. (10)



Q.1. Give short answers of the following: (6x5=30)

- (i) Explain man as a psycho-bio-social unit
- (ii) Define methods of social psychology
- (iii) Define attitude
- (iv) Define group life
- (v) Define dynamics of leadership
- (vi) Define cultural values and interpersonal adjustment

Answers the following questions in detail. (3x10=30)

Q. 2. What do you understand by group life? Discuss in detail dimensions of group effectiveness.

Q. 3. Write a detailed note on socialization and personality development.

Q. 4. Write a detailed note on C.H. Cooley.